

# The Squeeze

Caught between skyrocketing rates and the inflated cost of living



## Veritas 11th Annual Great Canadian Real Estate Conference

October 5, 2023 | The National Club

8:30 am - 9:00am - Breakfast & Virtual Platform Opens

9:00 am - 9:15 am

Welcome: A Year in Review

Anthony Scilipoti, President and CEO of Veritas Investment Research

9:15 am - 9:50 am

Canada's Worsening Structural Housing Shortage  
Steve Lafleur, Senior Policy Analyst

9:50 am - 10:25 am

Home Stretched: Tackling Ontario's Housing Affordability Crisis Through Innovative Solutions and Partnerships  
Rocco Rossi, Ontario Chamber of Commerce

10:25 am - 10:35 am BREAK

10:35 am - 11:20 am

Real Estate Agent Panel: Pressure Points

Daniel Foch, RARE Real Estate Inc.  
John Pasalis, Realosophy Realty Inc.  
Jordan Scrinko, PreCondo.ca

11:20 am - 11:55 am

The State of the Housing System

Aled ab Iorwerth, Canadian Mortgage and Housing Corp.

11:55 am - 12:30 pm BREAK (lunch is served)

12:30 pm - 1:05 pm

On the Precipice

Nigel D'Souza, Veritas Investment Research Corp.

1:05 pm - 1:50 pm

Mortgage Panel: Dealing with the Strain  
Amber Kanwar, BNN Bloomberg (moderator)  
Elisseos Iriotakis, SafeBridge Private Wealth  
Frances Hinojosa, Tribe Financial  
Ron Butler, Butler Mortgages

1:50 pm - 2:25 pm

Ontario's Property Market Landscape: Preparing for What's Next  
Greg Martino, Municipal Property Assessment Corporation

2:25 pm to 3:00 pm

Enduring Canadian Cities

Michael Emory, Allied Properties REIT

3:00 pm - 3:10 pm BREAK

3:10 pm - 3:55 pm

Alternative Lenders Panel: Liquidity Strains  
Albert Collu, Marathon Mortgage Corp.

Robert Goodall, Canadian Mortgage Capital Corporation  
Steve Cameron, Cameron Stephens Mortgage Capital Ltd.

3:55 to 4:30 pm

REITs: Beating the Squeeze

Shalabh Garg, Veritas Investment Research

4:30 pm - 5:05 pm

Canadian Commercial Real Estate Market Perspectives & Insights  
Arlene Dedier, Avison Young

5:05 pm - 5:20 pm

Wrap-Up

Anthony Scilipoti, Veritas  
Cocktails to follow



Anthony Scilipoti,  
President and CEO,  
Veritas Investment  
Research Corp.



Albert Collu  
President and CEO  
Marathon Mortgage Corp.



Aled ab Iorwerth,  
Deputy Chief  
Economist, CMHC



Amber Kanwar  
Anchor and Reporter  
BNN Bloomberg



Arlene Dedier  
Principal, Exec VP, Canada  
Project Management  
Avison Young



Daniel Foch  
Director of Economic Research  
RARE Real Estate Inc.



Elisseos Iriotakis  
Managing Partner, Mortgage  
Services  
SafeBridge Private Wealth



Frances Hinojosa  
CEO and Co-Founder,  
Principal Mortgage Broker  
Tribe Financial



Greg Martino  
ViP and Chief Valuation  
and Standards Officer  
MPAC



John Pasalis,  
President and  
Broker,  
Realosophy Realty



Jordan Scrinko,  
Founder,  
PreCondo.ca



Michael Emory  
Founder and  
Executive Chair  
Allied Properties REIT



Nigel D'Souza,  
Financial Services  
Senior Analyst,  
Veritas Investment Research



Rocco Rossi  
President & CEO,  
Ontario Chamber of  
Commerce



Robert Goodall  
President & CEO,  
Canadian Mortgage Capital  
and Atrium Mortgage



Ron Butler  
Mortgage Broker  
Butler Mortgage Inc.



Steve Cameron  
Executive VP  
Cameron Stephens  
Mortgage Capital Ltd.



Shalabh Garg  
Investment Analyst REITs  
Veritas Investment  
Research



Steve Lafleur  
Senior Policy Analyst